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- Eric Emerson | Managing Partner of GaleForce Consulting

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GaleForce Consulting Partners Expands Portfolio of Services to Include Greentree ERP Software

Danvers, MA, October 10, 2022 - GaleForce Consulting Partners (GFC) is excited to bring Greentree ERP software and support services to their portfolio of offerings. Greentree is a powerful, fully integrated business solution for small and mid-sized firms (SMBs) who need a system to grow with them, but who have limited budgets. This product enhances GaleForce's commitment to their clients and future customers.

"GFC's mission – **"to make many work as one"** – conforms to what our mid-market clients demand, which requires GFC to offer our clients truly innovative software systems that actually mitigate non-value added tasks," states Eric Emerson, Managing Partner at GaleForce Consulting. "After a wide and long search in the market we were excited to discover and embrace the Greentree system and community. We are thrilled to offer their systems and our support to existing and new clients who crave innovation and make a difference."

Greentree ERP Software is designed to make businesses more effective and more profitable. Since 1984, Greentree has committed to continually improving their product, delivering more value to businesses everywhere. It is a completely integrated, unified solution. Simply turn on what you need knowing that the modules work cohesively because they

are all on one complete business management platform.

“We quickly realized Greentree would be a great fit,” Emerson stated. “Both Greentree and GFC have common core values based around listening and working side-by-side with clients to deliver a product to fit their business needs. For more than 16 years, GFC has assisted clients with a personalized, old-school approach of listening and creating an actual dialogue with our clients. We collaborate with many other firms to find those systems and services that compliment what our clients require. We believe it’s about our *clients’* growth; not ours. Our growth will be at the pace our clients’ take us,” said Emerson

Harry Mowat, Greentree Managing Director, agrees with the aligned core business values. “We are extremely excited to be entering into partnership with GFC as our master reseller for America. Greentree has been building innovative ERP software for more than 30 years, and in that time, we have established a solid customer base in the region. GFC has a long history of success in the business software space, and we believe that Greentree is a perfect solution to add to their portfolio, to continue their growth. With mutual high aspirations, Greentree and GFC will work in unison to continue to build and maintain a happy, vibrant Greentree customer community.”

GFC has recently brought on some experienced Greentree resources, who are at the ready to service and support a robust community of clients.

About GaleForce Consulting Partners

Founded in 2009, GaleForce Consulting Partners takes a different approach to business management. As a consulting firm who specializes in helping project-driven companies, construction firms, investment banking organizations and more, our needs-first process makes clients happy, and keeps them coming back year after year. With over 500 successful implementations and most of our clients we have had for over 20 years, we’re proud to be one of the most trusted names in ERP for SMB project and services-focused businesses.

About Greentree

Greentree has been building innovative ERP software for more than 30 years, and in doing so has built a global reputation for reliability, flexibility and cost-effectiveness. We pride ourselves on getting to know our customers, through our business partner network, understanding their needs, and providing them with a solution that 99% of the time is available straight out of the box. Mid-sized businesses have to be nimble; take on new challenges and open new markets, all on limited budgets. Greentree believed there was a need for business software with extremely wide and deep functionality, designed to be rapidly implemented and deployed, easily maintained and especially, cost-effective. Our range of powerful business software is now driving a hugely diverse range of companies.

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