



Software **Reviews**
Head-to-Head

Enterprise Resource
Planning

 **Acumatica**

sage

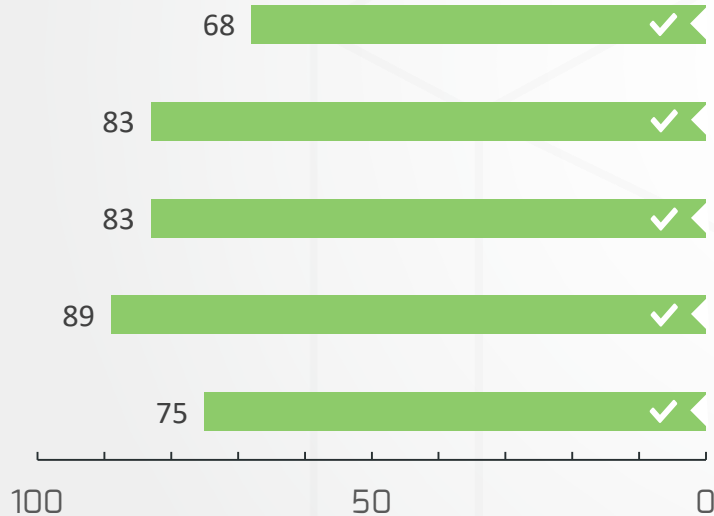
vs.

OVERVIEW

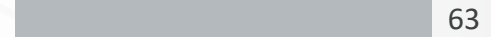
This page provides a high level summary of product performance within the ERP category. Products are ranked by a composite satisfaction score (Composite Score) that averages four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likelihood to Recommend. The Net Emotional Footprint Score measures user emotional response ratings of the vendor (e.g. trustworthy, respectful, fair). Use this data to get a sense of the field, and to see how the products you're considering stack up.



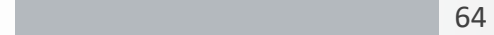
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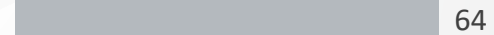
NET EMOTIONAL FOOTPRINT



EMOTIONAL FOOTPRINT VALUE INDEX



SATISFACTION OF COST RELATIVE TO VALUE



RESPECTFUL



CONTINUALLY IMPROVING

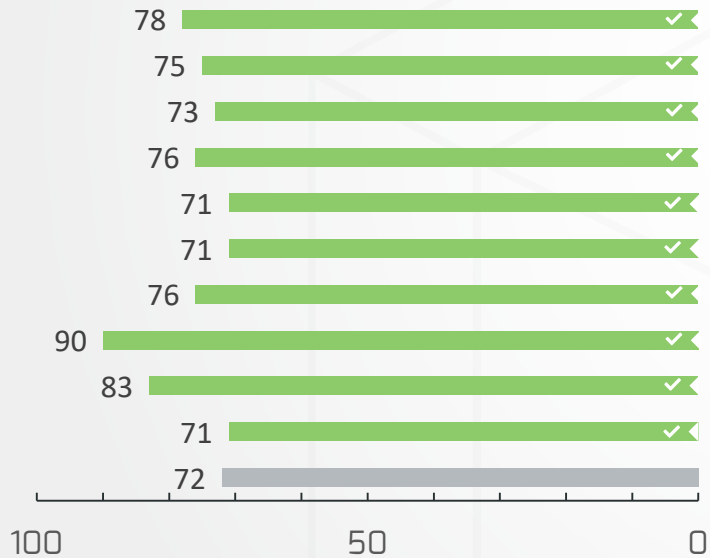


VENDOR CAPABILITY/PRODUCT FEATURES
SUMMARY

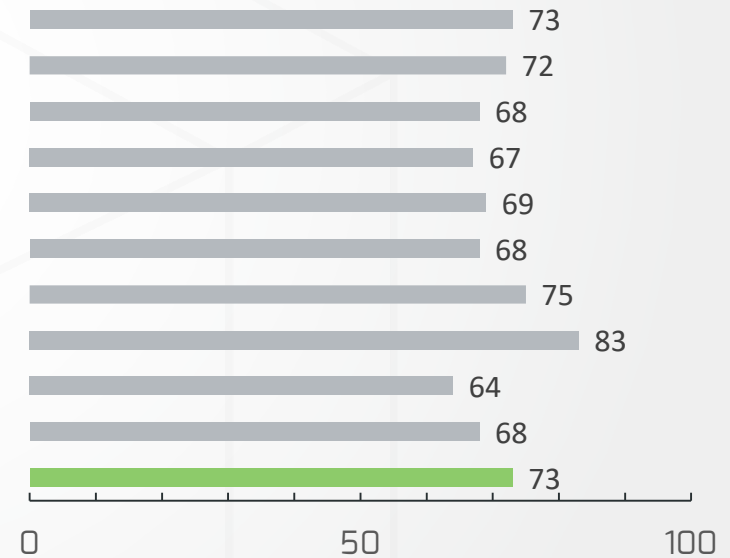
This page summarizes user satisfaction with a variety of vendor capabilities and product features. Look for strong and consistent performance across the board when assembling your shortlist, and follow-up on areas of concern during the evaluation and negotiation processes.



vs.



- ACCOUNTING AND FINANCIAL MANAGEMENT
- ANALYTICS AND REPORTING
- QUALITY OF FEATURES
- INDUSTRY SPECIFIC CAPABILITIES
- GOVERNANCE RISK AND COMPLIANCE
- VENDOR SUPPORT
- SERVICE MANAGEMENT
- PLAN TO RENEW
- SATISFACTION OF COST RELATIVE TO VALUE
- AVAIL. & QUALITY OF TRAINING
- EASE OF IMPLEMENTATION

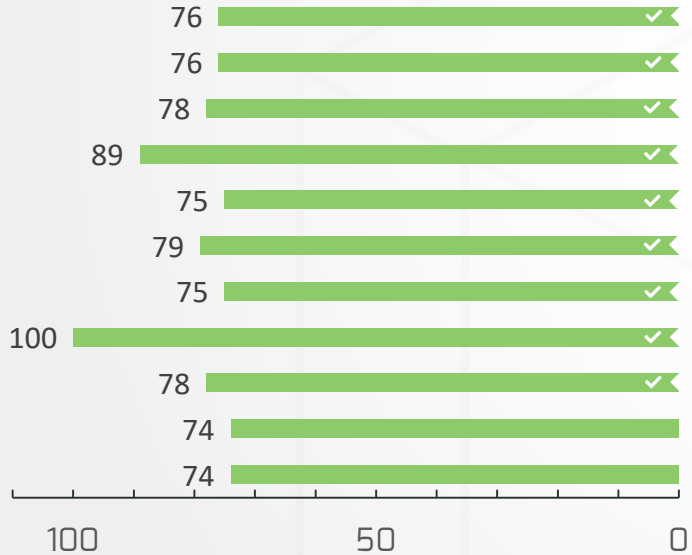


EMOTIONAL FOOTPRINT SUMMARY

The Net Emotional Footprint measures high-level user sentiment towards particular product offerings. It aggregates emotional response ratings for various dimensions of the vendor-client relationship and product effectiveness, creating a powerful indicator of overall user feeling toward the vendor and product.



vs.



- ALTRUISTIC
- FAIR
- SAVES TIME
- RESPECTFUL
- INCLUDES PRODUCT ENHANCEMENTS
- HELPS INNOVATE
- CONTINUALLY IMPROVING
- EFFECTIVE SALES TEAM
- EFFECTIVE CLIENT SERVICE TEAM
- CLIENT'S INTEREST FIRST
- FRIENDLY NEGOTIATION

